



**IX REGIONAL FORUM  
FINANCIAL OPPORTUNITIES FOR RENEWABLE ENERGY AND ENVIRONMENTAL  
PROJECTS IN CENTRAL AMERICA**

Hotel Marriott, Guatemala City, Guatemala, 19 to 21 of February 2007

**Agenda (Draft)**

February 19th, 2007		
Hours	Topics	Exponents
8:00 – 8:30	<b>Participants Registration</b>	
8:30 – 9:00	<b>Opening Ceremony</b>	
		<b>Lcda. Marja Luoto</b> Embassy of Finland for Central America <b>Dr. Markku Nurmi</b> Director General, Ministry of Environment of Finland and Chairman Steering Committee EEP <b>Lic. Michaela Ellmeier</b> Austrian Development Cooperation for CA <b>Dr. Harry Brautigam</b> President CABEI <b>Lic. Carmen Urizar</b> Minister of Energy and Mines of Guatemala <b>Lic. Juan Mario Dary</b> Minister of Environment of Guatemala
9:00 – 9:15	<b>National Policy for Renewable Energies in Guatemala</b>	<b>Ing. Victor Araujo</b> Ministry of Energy and Mines of Guatemala
9:15 – 9:30	<b>National Policy for Conservation, Protection and Environment and Natural Resources Improvement</b>	<b>Arq. José Luis Meléndez</b> Ministry of Environment of Guatemala
9:30 – 10:00	Coffee Break	
	<b>Regional Development of Renewable Energies in Central America</b> Chairman: Ing. Carlos Mansilla, Ministry of Environment and Natural Resources of Guatemala	
10:00 – 10:20	<b>Regional Vision for Renewable Energies in Central America</b>	<b>Dr. Marco González</b> Secretary Executive CCAD
10:20 – 10:40	<b>Achievements of the Energy and Environment Partnership with Central America</b>	<b>Dr. Markku Nurmi</b> Chairman Steering Committee EEP
10:40 – 11:00	<b>Regional Strategy on Financial Incentives for Renewable Energies</b>	<b>Ing. Kathya Fajardo</b> CABEI
<b>FORUM</b>	<b>Non Traditional Financial Mechanisms for Renewable Energies (Exportation Credits, Feasibility Studies and Initial Investments)</b> Chairman: Ing. Otto García, EEP	
11:20 – 11:40	<b>Financial Instruments of Finland for Latin America</b>	<b>Ing. Hannu Eerola</b> Ministry for Foreign Affairs of Finland
11:40 – 12:00	<b>Financial Opportunities for Renewable Energy Projects</b>	<b>Ing. Rudolf Huepfl</b> Austrian Development Agency
12:00 – 12:30	<b>Ceremony to Undersign the Cooperation Agreement of Austria with EEP</b>	
12:30 – 14:00	Lunch	
<b>FORUM</b>	<b>Financial Opportunities on the Clean Development Mechanism (CDM)</b> Chairman: Ing. Ismael Antonio Sánchez, EEP	
14:00 – 14:20	<b>Finnish Carbon Procurement Programme (FINNDER)</b>	<b>LL.M. Lotta Aho</b> FINNDER
14:20 – 14:40	<b>Second JI / CDM Tender of Belgium</b>	<b>Sra. Ana Cristina Guier</b> Embassy of Belgium
14:40 – 15:00	<b>Carbon Activities of the Andean Corporation for Development (CAF)</b>	<b>Ing. Martha Patricia Castillo</b> CAF
15:00 – 15:30	<b>CDM Global Market as Incentive for Renewables</b>	<b>Dr. Aleksi Lumijarvi</b> GreenStream Network
15:30 – 16:00	Coffee Break	

<b>FORUM</b>	<b>Financial Support Institutions for Renewable Energy Projects</b> Chairman: Ing. Markku Patajoki, NESTE Oil Oy	
16:00 – 16:20	<b>Inter American Corporation of Investments / Inter American Development Bank</b>	<b>Ing. Gustavo Romero</b> IIC / IADB
16:20 – 16:40	<b>Financial Opportunities with CAREC funds</b>	<b>Ing. Fernando Alvarado, CAREC</b>
16:40 – 17:00	<b>Regional Financial Opportunities for Small Projects</b>	<b>Ing. Gerardo Aguilar, E+Co</b>
17:00 – 17:20	<b>Regional Financial Funds of Banco Cuscatlán</b>	<b>Lic. Francisco Rodríguez</b> Banco Cuscatlán
17:20 – 17:40	<b>Special Credit Lines for Renewables in CABEL</b>	<b>Hilda Franco</b> CABEL
18:30	<b>Cocktail for the Incorporation of Austria to EEP</b>	
<b>February 20th, 2007</b>		
<b>CASE I</b>	<b>Wind Project Buenos Aires</b> Chairman: Ms. Lotta Aho, FINNDER	
8:30 – 9:30	- <b>Background</b> - <b>Financial Structure, Terms and Conditions</b> - <b>CDM and PPA</b>	- <b>Mr. José Luis del Cid, Buenos Aires</b> - <b>Ing. Enrique Vásquez, CABEL</b> - <b>Ing. Javier Madrigal, COMEGSA</b>
9:30 – 10:00	Coffee Break	
<b>CASE II</b>	<b>Belize Sugar Industry (BSI)</b> Chairman: Mr. Rudolf Huepfl, Austrian Agency for Development (ADA)	
10:00 – 10:40	- <b>Background, Resource Potential Assessment and Feasibility Study by Pöyry Group of Finland</b> - <b>Financial Structure, Terms and Conditions</b>	- <b>Ms. Elina Taanila, Pöyry Energy</b> - <b>Ing. Gustavo Romero, IIC / IADB</b>
	<b>Successful Cases on Renewable Energies in Central America</b> Chairman: Ms. Helena Korhonen, FINNFUND	
10:40 – 12:15	<ul style="list-style-type: none"> <li>• <b>Small Hydro Power Plants in El Salvador</b></li> <li>• <b>Biofuels in Guatemala</b></li> <li>• <b>Wind Energy in Nicaragua</b></li> <li>• <b>Cogeneration in Sugar Industry in Guatemala</b></li> <li>• <b>Regional Federation on Renewables (FERCCA)</b></li> </ul>	- <b>Dr. Luis Boigues, SABES</b> - <b>Mr. Ricardo Asturias, OCTAGON</b> - <b>Mr. Mathias Craig, BlueEnergy</b> - <b>Ing. Rodolfo McDonald</b> - <b>Ing. Cristhian Escobar, AGER</b>
12:15 – 13:00	<b>Energy Efficiency in Central America</b>	- <b>Ing. José María Blanco, BUN-CA</b> - <b>Ing. Luis Fernando Leal, Sugar Mill Magdalena, Guatemala</b> - <b>Sr. Hugo Arriaza, NRECA</b>
13:00 – 14:00	Lunch	
	<b>Innovative European Activities on Renewable Energies</b>	
14:00 – 14:30	<b>FINNFUND Opportunities for Renewable Energy Projects in Central America</b>	<b>Ing. Helena Korhonen</b> FINNFUND
14:30 – 15:00	<b>Loan Guarantee Arrangements and Possibilities for Renewable Energy Projects</b>	<b>Dr. Aleksi Lumijarvi</b> GreenStream Network
15:00 – 15:30	<b>Latin American Production of Raw Material for Biofuels</b>	<b>Ing. Markku Patajoki</b> Neste Oil
15:30 – 16:00	Coffee Break	
16:00 – 16:20	<b>Structure and Instruments of a Feasibility Study for Renewable Energy Projects</b>	<b>Ing. Víctor Fernández</b> Pöyry Energy Group Latin America
16:20 – 16:40	<b>Umbrella Financing for Energy Saving and Biogas – Two Case Companies</b>	<b>Ing. Herkko Lehdonvirta</b> Greenfield Consulting
16:40 – 17:00	<b>Hydro Energy Technology Developed by ANDRITZ VATECH, Austria</b>	<b>Ing. Marco Ramírez</b> ANDRITZ VATECH Austria - México
17:00 – 17:20	<b>Engaging the Banks in Financing Sustainable Energy</b>	<b>Ing. Daniel Magallón</b> BASE / UNEP
17:20 – 17:40	<b>Activities of the Renewable Energy and Energy Efficiency Partnership (REEEP)</b>	<b>Ing. Mark Lambrides</b> Director Latin America REEEP
17:40	<b>Ceremony to Undersign MoU REEEP - EEP</b>	
<b>February 21th, 2007</b>		
07:00 – 14:00	<b>Fiel Visit to Sugar Mill Magdalena, Escuintla</b>	Includes transportation and lunch
17:00	<b>Central American Delegations Departure</b>	

**Side Event:** *Renewable Energies Exhibition*